## Erasmus+

# **Teaching Business English (TBE) ELC Brighton - PIC 943968790**

The course is designed for non-native teachers in adult education.

## **Objectives**

This very practical course is designed to help teachers to:

- develop a comprehensive understanding of the business world
- extend their range of techniques for teaching business English

Each session looks at a different aspect of teaching Business English (eg Developing Industry Specific Materials, Using a business context to approach grammar, Intercultural awareness: the implications of cultural differences, Presentations: Developing learner techniques (eg Chunking, voice control), etc)

# Methodology

Input will be provided in a variety of ways (including seminars and practical workshops, trainer summaries and demonstrations) that take account of the course participants' different learning preferences and styles. Participants will be encouraged to share their own ideas and experience, and develop networks with participants from other countries.

There will be opportunities throughout the course to exploit the UK context by collecting relevant authentic materials, making contact with native speakers and taking part in the school's social and cultural programme, and outings.

## **Preparation**

# A preparation pack is sent to participants on enrolment. Before the start of the course, participants will be asked to complete a precourse questionnaire and a pre-course task which will enable the trainers to focus more specifically on the exact needs of the participants - the attached timetable, therefore, shows a sample programme for this course. The trainers will review the pre-course task during the course.

Participants will be asked to complete a Study Journal during their stay to reflect on the new ideas they have experienced and on how they will incorporate them into their teaching and in their workplace. On the final day participants will present their own action plans and discuss these within their group. Follow up support is available via email and participants will be encouraged to report on their progress.

## Outcomes

- Improved personal English Language Skills
- Improved confidence in class
- Deeper sensitivity to cultural diversity
- Knowledge of other European Systems of Education
- Strategies, skills and activities of teaching EFL
- Better knowledge of Erasmus+ potential for your own and others' professional development
- Enhanced classroom methodological practice
- Improving students' motivation
- Interpersonal Skills and Teamwork
- Better awareness of learning needs, difficulties + behaviour

Course Provider	The English Language Centre, Brighton (PIC943968790)				
	33 Palmeira Mansions, Brighton, BN3 2GB; T: +44 1273 721771, E: info@elc-brighton.co.uk				
Total Course Contact hours:	1 week = 22.5 hours, 2 weeks = 45 hours				
Course Timetable	Monday to Friday 9.00-10.30, 11.00-12.30, 13.30-15.00				
Class Size:	Maximum 12 participants per class				
Minimum Level:	CEFR B1 Intermediate				
Course Fees:	£760 + registration fee £90				
Accommodation:	Homestay £150 pw; Hotels from £60 pppn				
Course reference and dates:	TBE1 20/07/20 – 31/07/20				
	TBE2 03/08/20 - 14/08/20				

ELC Brighton, 33 Palmeira Mansions, Brighton & Hove, England, BN3 2GB





TBE3 05/10/20 - 16/10/20











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# Sample timetable

WEEK 1	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	
9.00 - 10.30	Introductions to school and course and study journal. What is BE?	Communication skills: Telephoning	Communication skills: Meetings Practicing key phrases	Communication skills: Presentations Use of voice	Communication skills: Social English	
10.30 - 11.00	BREAK	BREAK	BREAK	BREAK	BREAK	
11.00 - 12.30	Needs Analysis and course design 1	Needs Analysis and course design 2	Language in BE: Lexis	Language in BE: Grammar	Using analytical tools (eg SWOT, STEP, Boston Matrix, Balanced Scorecard)	
12.30 - 13.30	BREAK	BREAK	BREAK	BREAK	BREAK	
13.30 - 15.00	The business world: Sales Marketing	The business world: Finance Financial Statements	The business world: Production & Operations International trade	The business world: Human resources	The business world: Management	
AFTERNOON	Optional social and cultural programme and/or supervised self-study					
EVENING	(optional) 20.00 Welcome drink – meet at school	FREE TIME	FREE TIME	FREE TIME	FREE TIME Weekend excursions available	
WEEK 2	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	
WEEK 2 9.00 - 10.30	MONDAY  Communication skills: Emails & reports	TUESDAY  Exploiting authentic texts and material development	WEDNESDAY  Evaluation of published materials	THURSDAY  Communication skills: The culture of conversation	FRIDAY  Trainee project presentations	
	Communication skills:	Exploiting authentic texts	Evaluation of published	Communication skills: The culture of	Trainee project	
9.00 - 10.30	Communication skills:	Exploiting authentic texts and material development	Evaluation of published materials	Communication skills: The culture of conversation	Trainee project presentations	
9.00 - 10.30 10.30 – 11.00	Communication skills: Emails & reports Techniques for teaching	Exploiting authentic texts and material development  BREAK	Evaluation of published materials BREAK	Communication skills: The culture of conversation  BREAK  Special situations: -In-Company -Pre-experience	Trainee project presentations  BREAK  Trainee project presentations cont.	
9.00 - 10.30 10.30 - 11.00 11.00 - 12.30	Communication skills: Emails & reports Techniques for teaching 1:1	Exploiting authentic texts and material development  BREAK  Intercultural awareness	Evaluation of published materials  **BREAK**  Role-plays and case studies	Communication skills: The culture of conversation  BREAK  Special situations: -In-Company -Pre-experience -Exams	Trainee project presentations  BREAK  Trainee project presentations cont.  Feedback	
9.00 - 10.30 10.30 - 11.00 11.00 - 12.30 12.30 - 13.30	Communication skills: Emails & reports  Techniques for teaching 1:1  BREAK  Assessment of speaking skills	Exploiting authentic texts and material development  BREAK  Intercultural awareness  BREAK  Communication skills: Negotiations	Evaluation of published materials  BREAK  Role-plays and case studies  BREAK  Applying learner style	Communication skills: The culture of conversation  BREAK  Special situations: -In-Company -Pre-experience -Exams  BREAK  'Access-self' materials: -Mind maps -frameworks	Trainee project presentations  BREAK  Trainee project presentations cont.  Feedback  BREAK  Course review	

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